



did you know WBS offers >>>

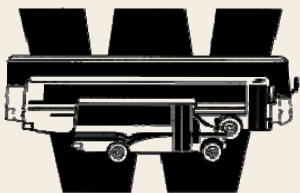
- Free pickup & delivery within 50 miles of our facility
- Full time Field Service Technicians with fully-equipped service trucks
- Tailored PM service agreements
- Discounted fleet services
- Environmentally-friendly detailing services

looking ahead >>>

Get your school bus annual inspections scheduled now

In order to secure your spot in the shop over Spring or Summer break, give us a call to schedule your annual inspection today. The shop fills up quickly, so don't wait until the last minute!

This year annual inspections start at \$485 per bus. We do have fleet discounts available. For more information and to schedule an appointment call the Service Department or email Ryan Niska at rniska@westernbus.com.



WESTERN BUS SALES, INC.

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Video Systems Become Indispensable

New technologies going beyond just video

Keeping your fleet safe and secure with a reliable and rugged surveillance system is a must. Video systems offer you the security of knowing what really happened in an incident, as well as the



security of preventing litigation. These products give you peace-of-mind, knowing that you are protecting your passengers and drivers from unacceptable behavior, and ensuring they arrive safely to their destination. Recently a school bus driver was falsely accused of running a railway stop-arm crossing and was proven innocent solely through on-board surveillance. In this example, railway workers claimed a school bus went into the opposite lane and tried to beat the railroad crossing guard, which ended up hitting the bus. With a state trooper at the scene, the video was immediately reviewed and proved that the driver had stopped properly. The video showed that the railroad crossing guard was

malfunctioning, and there were cars in the oncoming lane passing the bus, making the driver's alleged maneuver around a deployed crossing guard impossible. If the driver would have been charged she could have lost her CDL and safe driving record. Because of the video evidence, no charges were filed. The district also billed the railway for the damages to the bus.

If you couldn't see it, how do you know what really happened?

In addition to just video capture, today's systems offer options such as wi-fi download, live GPS tracking, high capacity hard drives, USB drive download capabilities, driver performance management, and much more. WBS will make product features easy to understand and provide you with the latest technology solutions to keep you in control of your fleet.



Contact WBS and we will be happy to answer your questions about the many different types of systems available, and help

you find the best fit for your current and future needs.

this issue's tech tip >>>

Ricon S-Series and K-Series Vertical Arm Set Screws

Q: What if I find missing set screws on my lift vertical arms?

A: On Ricon S-Series and K-Series models manufactured on specific dates (5/7/09, 6/1/09, and 6/4/09) were found to be missing set screws which can cause the main shaft to separate from the vertical arm. Set screws with pre-applied medium strength thread lock must be installed to secure the main shaft with the vertical arm. Call WBS to order Ricon P/N 11797.

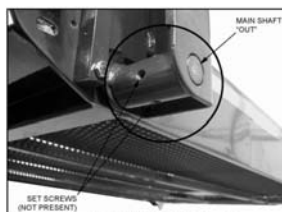


Figure 1: Main Shaft "Out" (Not Correct)

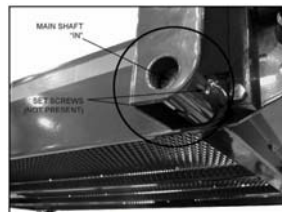


Figure 2: Main Shaft "In" (Not Correct)

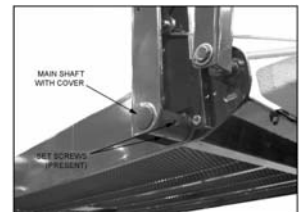


Figure 3: Correct Set Screw Installation



parts programs to assist you >>>

Introducing the "Top 500" School Bus Parts Program

Western Bus Sales is committed to improving our parts service to you. The Top 500 Parts Program is especially geared to reduce your vehicle's downtime when a breakdown unfortunately occurs. We are committed to serving our customers, and have invested in inventory systems and higher inventory levels to ensure that we have virtually all the highest demand parts in stock.

Our goal is to always have the 500 fastest-moving bus parts in our inventory. When

you order a part off the Top 500 list, if we don't have the part in stock and Blue Bird does, we will ship the part via Next Day Air direct to you at NO CHARGE. That's our EXPRESS FREIGHT COMMITMENT!

Blue Bird has further improved parts availability by investing in a new warehouse and parts distribution system with the inventory depth and logistical reach to get the right parts to you. Blue Bird even stocks parts for non-Blue Bird buses; so we can make all the buses in your fleet better by



providing you with the industry's finest support, maintenance and repair services. For information contact the WBS Parts Department. The Top 500 Parts List is available for download on our website www.westernbus.com, then click on Parts.

service industry news >>>

NAPA and Western Bus Sales working collectively to serve you

In 2007 NAPA and Western Bus Sales joined forces with a "NAPA Integrated Business Solutions" (IBS) program. This program is designed to lower costs, improve inventory effectiveness, increase overall efficiency and have an on-site parts and supply store within WBS.

Dennis Gibbs, President & General Manager of NAPA's Portland Distribution Center, says "NAPA's Integrated Business Solutions program was created to speed service turnaround time through increased inventory at Western Bus Sales, to offer quick service for all procurement needs. NAPA is excited to partner with Western Bus Sales to help them achieve their service goals with their fleet customers." NAPA provides a dedicated parts professional to serve WBS, who sources non-stocked products including non-NAPA parts, coordinates all paper work, as well as pickup and delivery service.

This alliance allows WBS to have confidence that parts needed to get our customers' vehicles back in service quickly and cost effectively will always be in stock.



Upcoming Service Training Classes

Classes are currently being scheduled for Blue Bird Vision and All American training along with Braun and Ricon lift classes.

Check out our website for the most up-to-date schedule of training. Go to www.westernbus.com and click on "Training."



BUS • MOTORHOME • VAN • TRUCK • AUTOMOBILE

Current Service Promotions at Western Bus

March 1—31 2010

April 1—May 31, 2010

NAPAGold Filters
Buy it! Install it! Protect it!

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Purchase a NAPAGold air filter or cabin air filter with your next NAPA Filter oil change and qualify for a \$20 by mail-in rebate.

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INSTANTLY!

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